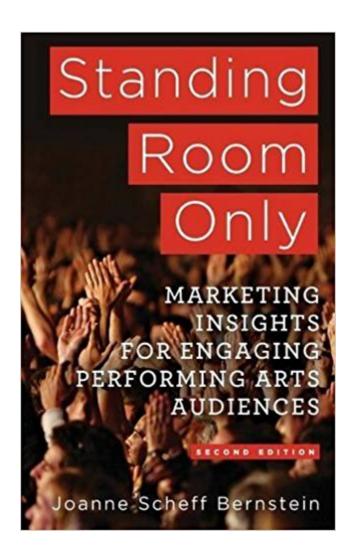
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Standing Room Only: Marketing Insights For Engaging Performing Arts Audiences





Synopsis

Standing Room Only combines practical advice for creating a strategic marketing program and maintaining a successful performing arts organization. This revised edition lays out a framework to navigate the digital age, from online ticketing options, to marketing options in social, and mobile media.

Book Information

Hardcover: 408 pages Publisher: Palgrave Macmillan; 2nd ed. 2014 edition (May 6, 2014) Language: English ISBN-10: 1137282932 ISBN-13: 978-1137282934 Product Dimensions: 6.1 x 1.6 x 9.3 inches Shipping Weight: 1.3 pounds (View shipping rates and policies) Average Customer Review: 5.0 out of 5 stars Â See all reviews (2 customer reviews) Best Sellers Rank: #429,817 in Books (See Top 100 in Books) #187 in Books > Business & Money > Industries > Performing Arts #233 in Books > Business & Money > Marketing & Sales > Marketing > Multilevel #383 in Books > Business & Money > Marketing & Sales > Marketing > Research

Customer Reviews

Excellent update and consolidation of the first edition of the arts marketing bible STANDING ROOM ONLY and Joanne Scheff Bernstein's follow up, ARTS MARKETING INSIGHTS. Things are changing so quickly in our world, especially in technology, that I really appreciate having this timely and well written text.

Another terrific book from Joanne Scheff Bernstein. She continues to offer great insights for marketers, a reference that can be used again and again.

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